# Attention: Human Resources/Creative Director / Hiring Manager Dear Sir/Madame:

I am an experienced Senior Graphic Designer with multi-facetted experience and expertise in Print, Web, Multi-media, Branding, and Marketing. I have a 3 year design diploma from Sheridan College and certificates in various web skills, and utilize practical web and CMS design skills honed over the years. I am heavily experienced in all facets of design, print, screen printing graphics, large format (trade shows) design and builds, and production art. I design for textiles and I have exposure to new business research, client relations, and marketing experience. I have stand-alone studio experience, and experience in team environments.

I have experience in video editing (see my YouTube channel <u>here</u>); and presentations. I am a writer of music; hear my work at <u>Badstone Music on Soundcloud</u>. I have social media and personal blog experience as well as experience in photography and online store builds. I am fluent on all platforms.

# **QUALIFICATIONS PROFILE**

Highly creative and talented Graphic Designer with extensive experience in print and web design, branding and multimedia; combining exceptional collaborative and interpersonal skills; dynamic well-developed written and verbal communications. Well-versed in client and vendor relations; experienced in building and maintaining "win-win" partnerships. Accustomed to deadline-driven environments. A dynamic team player with well-developed written and verbal communications abilities. Passionate and inventive, a self-starter who is accustomed to performing well in deadline-driven environments.

I have experience in display/trade show booth builds • machine shop experience (piece work on gas fittings) • retail sales • warehousing • shipping and receiving • general labourer • hospitality • landscaping • client relations • large format design and production • past certification on electric and propane counterbalance and some knowledge of Raymond Lift • flexible, adaptable, highly organized • management experience • experienced in impossible deadlines • creative thinking • strong communication organizational skills

• strong marketing and social channel development knowledge floor • order picking • booth deliveries • show management relations

• customer relations • client sourcing

From freelance design to studio production art; from concept to completion, accurate and on time, I am confident that I would make a positive addition to your work environment, adaptable in any situation. I look forward to hearing back from you to set a time for an interview regarding the available position.

# **KEY ACCOMPLISHMENTS**

- From Hospitality & Tourism, to Premiums & Incentives, to Print House and Agency experience; publication, web and branding experience, trade show design and management, multi-media
- · Won Bronze Adrian Award for business-collateral brochure for New York's Hotel Pennsylvania, as art director for LMA
- Led sales increase in previously-released game titles in Latin America through design of all operational and POP/POS materials for Bogata, Mexico City, and Sao Paolo, with Synergex
- Complete in-house web design, print design, email campaigns, social media campaigns, trade show booth build and management, and ecommerce for Whitman MFG/EMICO/Oliver Racing Parts/ACAT Global
- Actual booth builds and design of large format graphics for trades shows, brochure template development, illustrations for client use, logo design and rebranding of existing client products for Alliance Corporation, Oliver Racing Parts, Whitman MFG, EMICO, gaining positive endorsements and proving traffic increases through Google Analytics
- I am responsible for over \$8,000 in passive ebay online sales July 2013 to December 2013, for Whitman MFG; handling all
  aspects of promotion, to working with logistics to get sold product to clients and I am responsible for over \$280,000 passive sales
  on the NRG Active Apparel online storefront which I built and administer
- I am responsible for adding over 500 followers on Twitter from November 2015 to March 2016, for Raised Edge Inc. campaigns

**Skills:** Current design software • management experience • excellent Mac/PC knowledge • ecommerce • success against deadlines • concept to completion • creative thinking • strong communication skills • sound engineering/music composition • content management systems, building audience through social channel promotions

Attributes: Focused, creative, pro-active, flexible, inventive, innovative

**Print:** Brochures, newsletters, posters, annual reports, stationery, shelf talkers, POP, trade show graphics (large format) **Photography:** Black and white, colour, retouching, digital enhancement, scanning

Web & Multimedia: Design, video editing, media design, music composition and engineering, flash/linear, coding, CSS, CMS, online store builds and eComm management

# WORK EXPERIENCE

## GRAPHIC DESIGNER/Web and Online Management, Raised Edge Incorporated. Aurora, ON. raisededge.com 2015-Present

- All internal design requirements stationery to sales tools; online forms, all social media/channel management
- · Scripted and produced online and in-house promotional videos, email & channel campaigns, social media management
- All client artwork produced for required decoration treatments
- Email and channel campaigns, and social media management
- Creation and management of NRG Active Apparel online store/substores <u>nrgactiveapparel.com</u> all measurement/analytics 1<sup>st</sup> year sales over 132K CDN

Valued Clients: Toronto FC, Toronto Marlies, Golf Canada, Toronto Rock, Hockey Canada, Jackson Events.

## GRAPHIC DESIGNER/WEB/MARKETING, Whitman Manufacturing Corp. / Emico. Milton, ON. 2012-2015

- Design/build/maintenance of WHITMAN branding, website; set up/management of ecommerce, trade shows (SEMA 2012)
- Design/build/maintenance of EMICO branding, website; set up/management of ecommerce, trade shows (AAPEX 2014)
- Set up/management of eBay account (over \$8,000 in passive online sales, July 2013 to December 2013)
- Sourcing of booth hardware for SEMA 2012; creation of all graphics, show publication articles/sell sheets, creation of show video
- Design of inter-company newsletter, all packaging design; design of all copy and advertisement design work, and all sales tools
- · All design/materials/travel preparation for Oliver Racing Parts PRI Indianapolis 2014 trade show booth
- · Oliver Racing Parts (oliverracingparts.com) website/social media updates/management
- All email campaigns, advertisements/tear sheets, catalogue data-basing, Evokat input/management for all EMICO parts
   Responsibilities: All web, social, print design, email campaigns. Member of the EMICO Health & Safety Committee, 2014-2015.

#### FREELANCE GRAPHIC DESIGNER, Alliance Corporation. Mississauga, ON. 2011-2013

• Successful design of all trade show graphics; flyers, brochures, web assets, publication illustrations, creation of promo video

GRAPHIC DESIGNER/PRODUCTION ARTIST/FREELANCER, Central Reproductions Limited. Mississauga, ON. 1997-2011

- Championed Esso account to positive reviews
- Led all design staff in billable hours while full time
- Design of client publications, signage, posters through to production (film & plate)
- Gained exposure in pre-press technologies and large environment processes
- Assisted on Loblaw and Price Waterhouse storefront builds successfully
   Valued Clients: Imperial Oil, SAP Canada, Playdium, CERC, Bombardier and Porsche.

   Responsibilities: All client design requirements; trapping, pre-flight; film and plate production including. Customer liaison on
   project basis. Efficient design/production solutions led to night shift supervisory position training.

## GRAPHIC DESIGNER, The Alphaform Group. Mississauga, ON. 2011

- Design all internal design requirements stationery to sales tools; created online forms, streamline company systems to cut costs
- Successfully scripted and produced online and in-house promotional video
- Sourcing and costing of outside print supplier requirements; sourcing exhibits materials; brand refreshment through advertisement Valued Clients: Colgate, Tyco Securities, Playtex, and Government of Ontario.

LABOURER, Draught Services. Oakville, ON. draught-services 2010

- Instrumental in re-organization of finite warehouse space
- Draught tap assemblies, cold fridge wiring assemblies
- · Assisted in onsite fridge deliveries and set up
- Cleaning/repairing draft pumps, general warehouse duties

#### GRAPHIC DESIGNER, The Next Trend Design, Incorporated. Mississauga, ON. 2008-2009

- Created paperless sales request/docket forms for use by sales team & creating efficient trackable record keeping
- · Managed all design requirements including sales materials for sales team of six
- · Successfully created value-added website storefronts in Xetec software for clients resulting in continued relationships
- 40% Increase in traffic through revamping and updating websites
- Drove down IT costs through onsite system maintenance; SOE email signatures; instituted back-ups of archived 17 years **Valued Clients:** Suzuki, Iovate, Muscletech, Tech Data, Panasonic.

#### LABOURER - Trade show booth builder, Decor Experts Expo and Showtime Displays. Longueuil, QC.

#### decorexpertsexpo.com 2007-2014

- Independent constructing/dismantling of trade shows: pipe & drape, booth & isle carpet
- Customer booth builds of various designs and formats, liaising with show management and customer assistance
- Design of booth graphics, liaising with printers to complete all graphic production
- Certified on electronic and propane counter balance lifts albeit my license expired March 2015.

## SENIOR GRAPHIC DESIGNER/ACCOUNT EXECUTIVE, Synergex Corporation. Mississauga, ON. 2006-2008

- Successfully managed all operational, POP, internal design requirements for Latin American
- · Exceeded expectations by created onsite sound studio and performed sound engineering for set of five yoga videos
- Quoted print and design services by other company departments and outside clients; all press approvals; new business research

GRAPHIC DESIGNER, Zeppelin Communications & Design Incorporated. Toronto, ON. 2005-2006

- · Project scheduling for three designers ensuring 100% success in time frame management
- Received rave reviews for design of all Cineplex Odeon multiplex opening projects, Algonquin Power, and Solera projects
- · Successful promotional designs for Algonquin Power, Solera and real estate package designs for Toronto-based developer

#### ART DIRECTOR/PRODUCTION MANAGER, LMA Strategic Marketing & Communications. Toronto, ON. 2002-2005

- Recipient of Bronze HSMAI Award for a business-collateral brochure for Hotel Pennsylvania, New York. 2005
- Developed branding and design, web site music, splash page animation, print ads, online banners, publications, press approvals
   Surpassed client expectations ahead of deadlines with all design through to production
- Surpassed client expectations aread of deadlines with all design through to production
   Valued Clients: Rolex, Hotel Pennsylvania, The Estates of Sunnybrook, Adventure Collection, American Express,
   Four Points Sheridan, Windtower Lodge and Suites (Standens Hospitality). Interactive designs for: Redco Foods, Junket Desserts.

## FREELANCE PROJECTS. 1990-present.

Custom sublimated jersey, hoody, mask designs. 2010-present Custom keychain design and production. 2010-2016 Alliance Corporation. Trade show graphic panels & video, illustrations, web assets, brochure templates & mastheads, product logos Modern Concept Incorporated. Full collateral and web home page design. A.S.F. Gymnastics Club. Calendar designs 2003, 2005. Fox and Fiddle Pub (Toronto). Flyer design. Mountainview (Brampton) Bell Mobility. Flyer design. Integrated Network Systems, Mousepad & poster design, LoveGlobe Dating Services. Logo design and initial web page layouts. Brandon Gate Dental Office. Design/production of Mission statement poster. AquaJava Cafe. Logo design all aspects for cafe/exotic fish shop. Marconi's Pizza. Logo design/stationery for 25 year-old pizza parlour. Tarnished Gallahad. CD/tape sleeve design. Shipmates Packaging and Shipping Limited. Stationery design. Cinepix/Cinema City Video Distributions. Exhibition booth design. Beaumara Incorporated. Design/production of stationery. Various projects for The Pentcom Group. Southern Ontario Medical Rehabilitation & Aquatic Centre. Flyer designs.

**Web Designs:** k2mcs.com, cisonthemove.com, sherwaycollision.com, eyedesignsignz.com, emicocatalytic.com, chrishazzard.ca, greenwithenvyproductions.ca, pcspl.ca, meridiancounty.com, raisededge.com

## EDUCATION

(Three Year) GRAPHIC DESIGN DIPLOMA, Sheridan College, Oakville, ON. 1989 Intro to Flash, XHTML & HTML Authoring, Dreamweaver. Sheridan College, Oakville, ON. 2004 and 2005

## INITIATIVES AND VOLUNTEERING

I have created a start-up pendant/keychain business, through social media channels.

I run a jersey and hoody custom design service, through word of mouth and social channels. I volunteered with the Peel Charity Slo-Pitch League as an executive in charge of web and league side management (2015-2016), and I served on the Board of Directors, as vice-president, for my condominium corporation (two 3 year terms).

## **TECHNICAL PROFICIENCY**

Platforms: Mac OS Classic / 10+, Windows XP / Vista / 7 / 8+/10

**Applications:** All Adobe Creative Suite (including Rush and Premiere), Quark Xpress, Dreamweaver, Flash (linear animation), Microsoft Office, Pre-Flight apps, Abelton, GarageBand, Pro Tools, Reason, Acid Lounge, Prezi, Keynote, Bigcommerce, Google Analytics, Wordpress, Joomla, Squarespace, Mobirise, MailChimp

## Scott M<sup>c</sup>Nair || Graphic Web Design

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